

Perennial Value Microcap Opportunities Trust

Monthly Report December 2023

	Month (%)	Quarter (%)	FYTD (%)	1 Year (%)	2 Years (% p.a.)	3 Years (% p.a.)	5 Years (% p.a.)	Since inception^ (% p.a.)
Perennial Value Microcap Opportunities Trust (Net)	5.8	2.7	5.0	-4.9	-24.1	-15.0	1.7	7.5
S&P/ASX Small Ordinaries Accumulation Index	7.2	8.5	6.4	7.8	-6.2	0.9	6.4	6.4
Value Added	-1.4	-5.8	-1.4	-12.7	-17.9	-15.9	-4.7	1.1

[^]Since inception: February 2017. Past performance is not a reliable indicator of future performance

Overview

The Trust was up 5.8% compared to the Index which was up 7.2%.

The move in markets continued to reflect the fall in bond rates and signs of moderating inflation. The encouraging performance of the Trust during the month was a combination of positive earnings updates and contract wins (e.g. GTN, AMX) and broadening investor interest in lower market cap names, where the bulk of our portfolio is positioned. We believe this process is in its infancy and it is not limited to domestic investors, as shown by a new substantial shareholder in RUL from the US.

M&A activity was unusually high in December with six small cap takeover bids in one week alone. We continue to believe CY24 will see a sustained pick up in takeover activity and believe the portfolio is attractively priced, thus likely to be a beneficiary should this recent trend continue.

Many of our holdings trade at significant discounts to global corporate peers. The attractiveness to offshore buyers is further enhanced by the low AUD/USD, providing another source of potential buying as they look for ways to boost their growth via acquisitions. This is in addition to potential buying interest from private equity which are sitting on a lot of cash after several years of large raisings.

We continue to see strong potential for upside in our portfolio given the companies have high earnings growth but trade at a low valuation (12.7x PE) and with low balance sheet risk (80% of the portfolio holdings have net cash on their balance sheet).

Perennial Value Microcap Opportunities Trust

The aim of the Trust is to grow the value of your investment over the long term by investing in a portfolio of Australian companies that are either listed or unlisted companies found outside the S&P/ASX Top 100 Index, and to provide a total return (after fees) that exceeds the S&P/ASX Small Ordinaries Accumulation Index measured on a rolling three-year basis.

Portfolio Managers	APIR Code				
Andrew Smith and Sam Berridge	WPC3982AU				
Distribution Frequency	Minimum Initial Investment				
Annual	\$25,000				
Trust Inception Date	Fees				
February 2017	1.20% p.a. + Performance fee				

Top 5 Positions	Trust (%)	Index (%)
SUPERLOOP LTD	5.4	0.0
VEEM LTD	5.1	0.0
GOOD DRINKS AUSTRALIA LTD	5.0	0.0
QORIA LTD	4.3	0.0
DUG TECHNOLOGY LTD	3.9	0.0

Growth of \$100,000 Since Inception



Performance shown net of fees with distributions reinvested. Does not take into account any taxes payable by an investor. Past performance is not a reliable indication of future performance.

Market Capitalisation Exposure \$500m + 1.1% \$150 - 500m 34.8% \$0 - 150m 55.6% Micro Resources 11.2% Cash & Other 0.4% Pre-IPO 12.4%

Please note, the above table may add to more than 100% as Pre-IPO equity positions will be double counted in the market cap breakdown

40%

50%

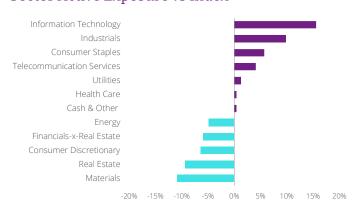
60%

20%

Sector Active Exposure vs Index

10%

0%



Trust Review

There were several updates during December, despite it usually being a subdued month for newsflow. These included:

- Lumos Diagnostics (+21.7%) provided an update on the commercialisation of its FebriDX test following FDA approval. LDX have established commercial production, a US sales team and appointed over ten regional distributors. LDX are on track for sales to commence by year-end with pre-orders for FebriDx already received.
- Qoria (+24.4%) announced a cost out program to accelerate the company's path to profitability.
- RPMGlobal Holdings (+14.8%) performed well after a high conviction US investor, Long Path Partners, disclosed a substantial shareholding in the business.
- Hancock & Gore (+11.7%) completed the move to full ownership of Mountcastle.
- Navigator Global Investments (+10.1%) completed a placement and rights issue. The transaction brings forward significant additional earnings into the current financial year and removes an earnout liability which was to be paid in 2026.
- GTN (+8.9%) announced a positive trading update. The company expects EBITDA to be in the range of \$12.5m to \$13.5m, up from \$12m in the previous corresponding period. This underlying increase is even higher when adjusted for restructuring costs.
- Experience Co (+5.4%) secured a new \$42.7m debt facility with the Commonwealth Bank - the new structure is a strong vindication, suggesting the debt markets' view of their earnings capacity and asset value is higher than equity investors. Hence this should remove any concerns around a potential capital raise.
- Firstwave Cloud Technology (flat) announced a major sale of its technology to Telmex, Mexico's largest telecommunications group. The reseller agreement is worth \$1m over 3 years.

It was encouraging to see director buying in Ecofibre (+39.1%), Alliance Aviation (+11.0%), Viva Leisure (+8.2%) and PeopleIN (-0.4%).

The Trust finished with 47 positions and cash of 0.4%.

Market Review – Australia (%)

We noticed large moves on no newsflow in several names as investors begin to look at smaller market cap opportunities where companies may have been oversold. For example, there were big moves during the month in; Felix (+68.4%), Envirosuite (+27.9%) and Veem (+27.2%).

On the negative, Microba (down 14.3%) and Genetic Signatures (down 10.9%) were weaker as they digested the respective rights issues and the selling from short-term traders this tends to attract. Good Drinks Australia was down 16.2% despite successfully opening a new venue on the Sunshine Coast suggesting it is still off investor

Our position in Microcap Resources added value, up 5.5%, which was ahead of the Small Resources Index up 3.7%. We also added a direct position in Cooper Energy (+23.8%) in recent months. In December they announced progress with their well decommissioning project, and public data (shown below) also pointed to an improvement at the Orbus Plant, several months since acquiring full control and a recent shutdown. The below shows an encouraging trend into yearend with daily throughput above 42TJ/d sold into the spot market. Our analyst also visited the site during the month to further test our investment thesis.



Source: https://aemo.com.au/energy-systems/gas/gas-bulletin-board-gbb/data-gbb/data-dashboard

S&P/ASX Small Ordinaries Index 72 6.1 Energy 5.5 Materials Industrials 6.4 Consumer Discretionary 10.3 Consumer Staples 1.5 Health Care 6.9 **Financials** 7.1 Real Estate 10.2 Information Technology 32 5.7 Telecommunication Services



Portfolio Managers: Sam Berridge (left) and Andrew Smith (right).

Invest Online Now

Contact us



Level 27, 88 Phillip Street Sydney NSW 2000



1300 730 032



invest@perennial.net.au



www.perennial.net.au





Issued by Perennial Value Management Limited (ABN 22 090 879 904, AFSL No. 247293) as the Investment Manager. The Responsible Entity is Perennial Investment Management Limited (ABN 13 108 747 637, AFSL No. 275101). Perennial Partners Limited (ABN 90 612 829 160) is a Corporate Authorised Representative (1293138) of Perennial Value Management Limited. Both the Investment Manager and Responsible Entity form part of Perennial Partners. This promotional statement is provided for information purposes only. Accordingly, reliance should not be placed on this promotional statement as the basis for making an investment, financial or other decision. This promotional statement does not take into account your investment opticitives, particular needs or financial situation and is not intended to constitute advertising or advice of any kind and you should not construe the contents of promotional statement as legal, tax, investment or other advice. This promotional statement does not constitute an offer of rinducement of offer documentation applicable to any investment offer documentation applicable to any investment product or service. You should read and consider any relevant offer documentation applicable to any investment product or service and consider of such accordance is based on redemption price for making any investment decision. While every effort has been made to ensure the information in this promotional statement is accurate; its accuracy, reliability or completeness is not guaranteed. Past performance is based on redemption price for the period and assumes that all distributions are reinvested. Fees indicated reflect the maximum applicable. Contractual arrangements, including any applicable management fee, may be negotiated with certain large investors. Investments in the Trusts must be accompanied by an application form. The current relevant product disclosure statements, additional information booklet, application of this material will be made in any jurisdiction where such distribution is not authorised or i